

## **What Intelligent Office Clients are saying about the Intelligent Office\***

“Professional and affordable; the best money you will ever spend on your business.”

“An excellent partner for our office support and communication needs.”

“A must for small business budgets and big business minds.”

“Professional and geared to the needs of the new style of doing business.”

“A truly professional service that is even better than advertised.”

\* Quotes taken from Intelligent Office’s 2004 Client Survey

## **What the Media is Saying about the Intelligent Office**

“The Intelligent Office is a big help to small business.”  
- Burlington County Times, *Serving Central New Jersey*

“Working remotely and professionally goes hand in hand with the Intelligent Office.”  
- HR.com Magazine, *the largest research and web destination for senior HR professionals*

“The Intelligent Office provides a prestigious business address for mail services, drop off courtesies and meeting space. Phone calls are answered live and seamlessly connected to clients, regardless of their current location.”  
- Business Know-How, *Small Business and Home Business Ideas*

## **What a Cross-Section of Marlton, New Jersey Clients are saying about the Intelligent Office**

Robin Mikalic, an executive with J.D. Factors, is required to meet clients out of her office and she has found that she closes two to three times the contracts just by having the convenience of receiving phone calls while in her car, or between lunch meetings.

Robert Post, owner of Post Handyman Services, said that he has doubled the amount of referrals he normally gets because repeat clients who are now getting Robert’s secretary and consequently come in contact a lot quicker and more often with Robert are impressed with his growth and are happy to recommend his company to their friends and associates. Robert said that he saves time on his usual networking efforts and can retain hundreds of dollars of earmarked advertising expenditures, not to mention revenue from increased business.

Greg Walstrom, Director of Innovative Concepts, Inc. a company which strives to provide the finest in Financial and Insurance Development seminars to that industry has found that Fortune 500 companies are more apt to develop relationships with businesses that they judge to be larger in size than they actually are. Greg’s company, which consists of one man, has seen the “blue chip” list of clientele grow by leaps and bounds after signing with Intelligent Office.

Jose, the owner of a Southern New Jersey moving company, previously had his wife answer phone calls on the “home phone.” Their home phone couldn’t possibly have the technological capabilities of an Intelligent Office phone system. People, who otherwise would have gone to an answering machine when his one line was tied up, now reach Jose’s Remote Receptionist, who schedules an estimate. Those estimates have parlayed into triple the sales that he had been getting, which have to thousands of dollars more, per year, for his business.